

The City of Colorado Springs Invites Applications For Air Service Development Manager

The City of Colorado Springs is seeking an Air Service Development Manager for the Colorado Springs Airport (COS) to direct the development and execution of air service development strategic objectives, key initiatives, and tactical plans to expand air service and increase airport usage.

Essential Job Functions

- Supervise the execution of long and short-term air service development plans
- Expand cargo and passenger growth; maintain a strong presence in the aviation air service development community
- Work directly with the Director of Aviation to develop regional strategy for strengthening air service with other regional airports
- Develop strong relationships with current and potential customers; build a rapport with airlines and stakeholders
- Research economic impact of air service in Colorado Springs; assist with the outreach and education of target audiences to influence growth
- Conduct research on passenger, cargo and general aviation service wants/needs
- Coordinate complex and diverse projects, often with competing priorities and deadlines
- Manage airline rates and charges; ensure rates and charges are competitive with comparable airports

Position Qualifications

The ideal candidate will have a bachelor's degree from an accredited college or university with major coursework in business administration, marketing, aviation or a related field; five years of full-time professional experience in aviation service development, including two years of supervisory experience. A master's degree from an accredited college or university with major coursework in business administration, marketing, aviation or a related field is highly desirable.

Salary & Benefits

The salary range for this position is \$86,470 - \$121,140 with an attractive benefits package. The starting salary is up to \$103,805. For instructions on how to apply, please [click here](#) to see the recruitment brochure, or visit the searches tab at www.adkexecutivesearch.com.

Filing Deadline: June 28, 2018