

Paradies Lagardère Invites Applications For Vice President, Business Development

Paradies Lagardère is seeking a Vice President, Business Development who will report to and work closely with the Executive Vice President and will be based in Atlanta, Georgia.

Paradies Lagardère operates more than 850 stores and restaurants in 98 airports. With expertise in international, national and local brands, they work with their airport, brand and supplier partners to create memorable and positive shopping experiences for today's travelers.

Position Qualifications

The ideal candidate for the Vice President, Business Development position will be someone who:

- has a proven track record of achieving results through a competitive tender process;
- has created strong relationships within airports throughout the country;
- enjoys travel to further nurture relationships and better develop compelling proposals;
- is a strategic thinker and is comfortable developing financial projections;
- has strong leadership ability including the capacity to articulate and coordinate the team's development of successful proposals;
- has the capacity to grow within the organization.

Salary & Benefits

This position offers a competitive salary range with an attractive benefit package. For instructions on how to apply, please [click here](#) to see the recruitment brochure, or visit the searches tab at www.adkexecutivesearch.com.

Filing Deadline: April 6, 2018