

The Raleigh-Durham Airport Authority Invites Applications For Senior Vice President, Chief Revenue Officer

The Raleigh-Durham Airport Authority is seeking a Senior Vice President, Chief Revenue Officer. Reporting to the Chief Executive Officer, the successful candidate will be responsible for growing both aeronautical and non-aeronautical revenue with a goal of increasing overall customer satisfaction while growing revenue. The Authority is looking for a self-motivated individual who thrives working in a consensus driven, collaborate working environment.

The Raleigh-Durham International Airport (RDU) is governed by the Raleigh-Durham Airport Authority, a governmental body responsible for the development, operation and maintenance of the airport.

Position Qualifications

The ideal candidate:

- Will have experience in commercial real estate, aeronautical real estate development, airline lease negotiations, and the management of parking operations.
- Will have demonstrated the ability to develop and articulate a strategic vision for revenue development while leading cross functional teams in the formulation of new products and services.

Salary & Benefits

The starting salary range for this position is \$159,991 - \$209,164 with an attractive range of benefits. For instructions on how to apply, please [click here](#) to see the recruitment brochure, or visit the searches tab at www.adkexecutivesearch.com.

Filing Deadline: March 23, 2018