

Ricondo & Associates Invites Applications for Director

The Director is responsible for planning, directing, managing, or coordinating extensive and complex airport programs, projects, and studies. This position provides high level technical expertise and reports to a Vice President or above.

Key responsibilities for this role include:

- Provides advice, technical assistance and written recommendations on airport planning studies.
- Provides technical expertise and leadership on project assignments.
- Serves as a trusted advisor for clients with the confidence to “speak up”.
- Develops and reviews analysis methodology, task techniques and plans with client.
- Defines problems and coordinates directly with client.
- Prepares and participates in client presentations and technical proposals.
- Participates in development of proposals, marketing/business objectives and strategy, and attends conferences.
- Develops final report outline and prepares complete reports and deliverables.
- Develops and reviews overall project assignment approach/plan with client.
- Contributes to the development of the overall business plan and marketing strategies.
- Performs project management, prepares scopes of work, and project budgets.
- Provides supervision, training and direction to other professional and technical staff.
- Identifies staff required to accomplish assigned tasks.
- Reviews and coordinates technical progress of junior team members.
- Directs proposal efforts, reviews/critiques technical approach and staff assigned.

Position Qualifications

The ideal candidate will have a Bachelor's degree in Aviation Planning, Aviation Management, Architecture, Engineering or a planning related field with 12-15 years of professional airport planning experience preferred. Five (5) years minimum in a leadership, supervisory, or management role. International experience welcomed. Airport Consulting industry and large hub experience is desired, as well as a Masters degree in Business Administration, Aviation Management, Engineering or Architecture.

Salary and Benefits

Starting salary is \$130,000 – 160,000 with an excellent benefits package, including no out-of-pocket premium costs for employees.

Qualified employees are also eligible for the firm's discretionary 401(k) match and profit sharing programs.

The Director position is eligible for Ricondo's discretionary incentive compensation program.

For instructions on how to apply, please [click here](#) to see the recruitment brochure, or visit the searches tab at www.adkexecutivesearch.com.

Filing Deadline: Open Until Filled